

## Quarterly Report India

<b>Project:</b>	<b>WINGS</b>
<b>Sub Project:</b>	<b>India</b>
<b>Project-Nr.:</b>	2020 2601 1/ DGR0017
<b>Year :</b>	2022

### **Change in the project-relevant framework conditions**

There are few changes that came into during the reporting period.

APMAS has planned to initiate study on SHG federations playing the role of financial federations and women FPOs promoted by SHG federations under ENABLE network. NABARD being a policy maker and also implementing agency for FPOs, APMAS felt that it should be a national level study. Hence, APMAS approached NABARD for funding support and NABARD showed interest in it. Hence, APMAS submitted a proposal to NABARD. Similarly, NABARD also showed interest in funding for the Status of Self-Reliant Cooperative Acts (SRCA) in 10 states. Hence, instead of taking up SHG federations study, APMAS decided to take up study on SRCA and submitted another proposal to NABARD and waited for approval of the two studies. NABARD proposal review committee has suggested APMAS to change complete proposal suggesting to study on Primary Agriculture Cooperative Societies in addition to SRCs. As APMAS is keen to have an exclusive study on SRCs keeping in view of current changes in the policy environment. Hence, NABARD has expressed their inability to fund the proposed studies.

APMAS in partnership with MARI (an NGO working in Jangaon district) with support of DGRV has promoted Rythu Vikasa Federations (FPO federation). MARI is supported by NABARD for promotion of FPOs under FPO promotion program. As Central Sector Scheme for promotion of 10,000 FPOs. NABARD as one of the implementing agency, it is discontinue existing support to promoters regarding FPO promotion. In addition to working capital investment related issue, now facilitation support by MARI to FPOs are becoming more problem. MARI has reduced its staff and also providing management cost to FPOs. Due to lack of funds the professional staff appointed by FPOs were stopped working. Which is delaying the implementation of activities, as well as growth of business activities at FPO level and Federation level.

### **Change in cooperation with other actors**

APMAS in partnership with BRLPS and funding support from Ernst & Young Foundation promoting and nurturing of SHGs, and their federations in two blocks of Saran district in Bihar state. APMAS has been supporting 1675 SHGs, 121 VOs and 5 CLFs in Garkha and Digwara blocks of Saran districts and support another 9 CLFs in Munger, Nawada and East Champaran Districts in Bihar. In addition to institutional building, APMAS supported these institutions to implement agriculture interventions and self-regulation. The project phase ended in December 2021. However, the project has got no cost extension till March 2022. Hence, APMAS handed over all the SHGs, VOs and CLFs promoted under the project to BRLPS. Meanwhile APMAS submitted a new proposal to E&Y Foundation for supporting 29 CLFs including existing 14 CLFs. APMAS proposed to support CLFs in implementation of Self-Regulation Components. APMAS has yet to receive approval from the E & Y Foundation.

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APMAS in partnership with MARI (an NGO working in Jangaon district) with support of DGRV has promoted Rythu Vikasa Federations (FPO federation). Though member FPOs of the federation have limited members and do business in limited ways. Hence, their contribution to the federation towards working capital to invest in business activity and generate income to meet its operational cost is an issue. Hence, facilitating a few business

activities at Federation level is taking more time. Due to NABARD's withdrawal to MARI for promotion of FPOs under FPO promotion program. MARI has reduced its staff and also providing management cost to FPOs. Due to lack of funds the professional staff appointed by FPOs were stopped working. Which is delaying the implementation of activities, as well as growth of business activities at FPO level and Federation level. To support the federation to initiate business activities and support to member institutions, APMAS initiated explored funding opportunities for working capital for facilitation of growth of business and also to meet the necessary operational cost for some period so that federation and member FPOs gets sufficient income to meet its operational cost.

As per initial plan Rythu Vikasa Federation thought of buying a transport vehicle for goods. Though Board of Rythu Vikasa Federation appreciated an idea, they felt vehicle can be purchased once scale of the business grow. Board felt that Jangaon being a business center and huge completion, managing vehicle would be more difficult. Hence, they felt that the funds can be utilised for purchase of agriculture implements or small processing units. In this connection, they requested APMAS to consult with DGRV.

## Changes at APMAS

APMAS has been working as Resource Supporting Agency (RSA) by NABARD, TS. APMAS is providing Capacity Building and Nurturing support to FPOs supported by NABARD in Warangal cluster of Telangna state. The current agreement will be successfully completed by June 2022. As Central Sector Scheme for promotion of 10,000 FPOs. NABARD as one of the implementing agency for CSS, it is discontinue existing support to FPO promoters and they were asked complete the phase till March 2023. In this connection, NABARD extended APMAS –RSA agreement till March 2023.

## Changes in Project Structure

The TRPC budget is allocated for business development from 2nd quarter onwards. In the 1st Quarter of the year, APMAS has conducted FPO stakeholders meetings in Andhra Pradesh. There was a lot of interest among the stakeholders, especially input suppliers that wanted to collaborate with FPOs. Based on the learnings and experiences from the stakeholders' consultations, APMAS facilitated TRPC to conduct state level consultation in Hyderabad.

In the annual plan, two study tours for FPO BoD, CEOs and Technical team members on Marketing and value addition for 10 days each was planned. However, due to increase of travel costs and accommodation costs of high APMAS is able to organise only one study tour. Similarly to advocate SHG Fed vision 2030, APMAS felt the need for National level training on SHG federations. APMAS also planned to developing a state level resource pool for training, internal auditing and grading of FPOs in APMAS operational area. APMAS identified 12 member team and provided inputs on basic accounting and financial management in FPOs. However, due to problem with retention of staff and workload, the trained personnel was taken as full time employees of FPOs or left hence could not continued with other trainings like internal audit and conducting review meetings.

## Activities carried out/ Talks held

Activities lasting longer than 6 months are listed separately here so that they can be reported on.

1. Conducting National & State Level trainings / cum exposure visits
2. Strengthening of FPO Federations
  - a. Telangana Rythu Producer Company (TRPC) – Visioning, stakeholders consultation & developing business plan
  - b. FPO federation in TS & AP
  - c. Strengthening of FPOs promoted by APMAS FPOs under CBBO project & POPIs
3. Strengthening Cluster Level Federation (CLF - Federation of VOs)
4. Facilitating ENABLE network for advocacy and material development

## Planned focal points of work in the reporting period

- Conducting National & State level trainings
  - Study tour on FPO - 1
  - National level training on FPO accounting– 1
  - National level training on SOC for FPOs – 1
  - National level training on SOC for SHG Federations - 1
  - Developing resource pool – 1
- FPO federations
  - Stakeholders consultations & business plan
  - Jangaon Federation – Board meeting, audit of accounts and planning for General Body meetings of member institutions
  - Karnool federation – initiate business, facilitation of GBs of member FOs
  - Facilitating legal compliances
- Initiate work CLFs in Bihar
  - Operationlising SOC components in 29 CLFs
- ENABLE network
  - Conducting review meeting
  - Finalisation of studies
  - Resource material development
  - Initiate work on SHG federation Awards & National workshop

## Planned business trips - ongoing

- A three member team from APMAS Head Office will conduct trainings in Hyderabad.
- A three member team visit FPO federation and CBBO operational area at least two visits per month for conducting trainings, field visits and for review meetings etc.
- One staff from HO will travel to SHG Federation support in other states

The business trip list is always sent to the responsible officers. Appendix Template (xls)

## Status on the way to achieving the goal

Here, the performance indicators are reported on a quarterly basis. These must be taken from the impact matrices from the respective application for the respective sub-project and are thus structured differently from project to project. The quarterly reports per sub-project are prepared by the responsible officers according to the application (impact matrix).

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	<b>Indic or</b>	<b>Status: What has been done so far, what activities have been carried out in this</b>	<b>Source of verifiability</b>

	<b>fulfillment achieved on track on track to a limited extent not achievable</b>	<b>regard during the reporting period, are there risks or constraints to meeting the indicator and related performance (at the time of reporting and in the future?) Should the indicator be changed?</b>	
<b>Project Objective 1 (1.1): Cooperatives in selected Asian countries are strengthened as actors of economic development.</b>			
<b>Outcome Indicator:</b> By the end of 2023, 50% of the members will rate the services offered by the FPO model federation as useful.	FPO Federations are in the process of applying licences required for potential business services those can be offered to its members.	<p>All the services identified based on the member's demand and also detailed project reports prepared / studies conducted by APMAS. Ie. Rythu Vikasa Federation – FDC feasibility study was conducted. From that services were identified also there is a demand from member institutions.</p> <p>Similarly Ikya Krishi federation – they have done onion feasibility study as well as detailed project report is there hence services identified based on the demand from member FPOs and studies.</p> <p>Regarding TRPC, as a part of its visioning process, conducted stakeholders consultation to identify the potential role played by TRPC and its services</p> <p><b>TRPC</b></p> <p>Acceleration and scaling up of TRPC activities, APMAS conducted secondary research, discussion with stakeholders (FPO federations from other states, FPO promoting agencies, Telangana Government Officials). Because of interactions with stakeholder, TRPC membership has been increased to 14 FPOs. Completed legal compliances on time. To initiate services to member institutions TRPC applied for licences like GST &amp; input licences etc.</p> <p><b>Rythu Vikasa Federation, Jangaon</b></p> <p>FDC feasibility study completed and findings were presented to the Federation board members. During the Board meetings, Federation Board members identified potential services offered by FDC and applied for licenses. Operationalized FDC (Raiffeisen Market).</p>	<b>Workshop reports Review meeting reports</b>

		<p>RVF applied for retailed marketing licences of fertilizer and pesticide and received. While initiate services, RVF Board conducted series of meeting with APMAS and MARI on managemnet and business of Raiffeisen market. APMAS team also conducted internal assessment of existing products and services offered by Raiffeisen market &amp; suggested changes. As existing retail maketing licences desnt allow RVF to do business with its members, it is planning to get wholesale business licences of Fertilisers and pesticides.</p> <p><b>Ikya Krushi Federation, Karnool:</b></p> <p>Ikya Krushi also in the process of applying for licences for whole deleshap of fertiliser, pesticides and seed for providing comprehensive services to its memebers. Meanwhile Federation facilitated in seed licensing for the member FPOs for procurement of quality seeds in convergence with NHRDF and Dept. of Horticulture which saved the farmers from seed failures.</p> <p>As the Federations yet receive licences for business, currently they are facilitating services to member FPOs. Hence, use of services in terms of percentage calculation is difficult at present</p>										
<b>L1. Federations and central cooperatives are strengthened.</b>												
<p><b>Indicator 1.1 (1.2.1)</b></p> <p>Two FPO model associations are registered in Telangana and Andhra Pradesh by the end of 2023.</p>	Done	<p>Kurnool FPO Federation registered</p> <p>Jangaon FPO Federation registered</p>	<p>Registration certificate, Articles of Association &amp; Memorandum of Association</p>									
<p><b>Indicator 2.2 (1.2.2)</b></p> <p>By the end of 2023, 50% of the members will use the services offered by the two FPO model federations.</p>	In the process	<p><b>Ikya Krushi Federation, Karnool:</b></p> <p>Federation facilitated seed licensing for the member FPOs for procurement of quality seeds in convergence with NHRDF and Dept. of Horticulture which saved the farmers from seed failures.</p> <p>Federation doing follow-up with Mandal Agriculture Office (MAO) and Assistant Director Agriculture (AD, Agri) for seed and fertiliser licenses.</p> <table border="1"> <thead> <tr> <th>Service</th> <th># of FPOs</th> <th>Remarks</th> </tr> </thead> <tbody> <tr> <td>Regular review &amp; monitoring</td> <td>8</td> <td>2 FPOs yet to pay Share capital</td> </tr> <tr> <td>Marketing of</td> <td>2</td> <td></td> </tr> </tbody> </table>	Service	# of FPOs	Remarks	Regular review & monitoring	8	2 FPOs yet to pay Share capital	Marketing of	2		<p>Federation board meeting minutes and Federation reports</p>
Service	# of FPOs	Remarks										
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		Retail Supply of Chilli Powder		
		Input linkage	6	3 more yet to initiate
		Financial linkages	2	Exploring with 3 institutions and one sanctioned Rs.45 lakhs to 2 FPOs
		Bookkeeping	6	
		Legal compliances	6	
		<p>Trainings: 45 Board members from including federation BoD has trained (100%) on various aspects of FPOs including Business development. BoD also gone for exposure visit to various FPOs working on Marketing &amp; Value addition.</p>		
		<p><b>Rythu Vikasa Federation, Jangaon</b></p> <p>Rythu Vikasa Federation has received fertiliser, pesticide license and GST license. Out of 13 member FPOs, 12 FPO members were started using services of the federation. RVF facilitate 12 member FPOs to access credit linkage to member FPOs through Andhra Pragati Grameen Bank &amp; NABKISAN and providing technical &amp; advisory services related Governance &amp; Management etc and providing input supply advisory services to eight member FPOs.</p> <p>The support provided by RVF to its members are as follows:</p>		
		<b>Service</b>	<b># of FPOs</b>	<b>Remarks</b>
		Regular review & monitoring	13	
		Input	12	
		Harvesters from the Govt	4	@Rs.3,780,000 each(with 60% subsidy, 30% bank loan & 10% contribution from FPO)
		Credit linkages	8	30% of bank loan from NABKISAN
		Facilitated NABARD	6	Rs.5 lakh/FPO for Business Development Assistance
		Bookkeeping	12	
		Legal	12	Supported

		<p>compliances</p> <p>AGMs for only 8 FPOs</p> <p><b>RVF Trainings:</b> Out of 130 members from 13 FPOs, 122 members are trained (94%) on different topics; Governance &amp; Management, Marketing &amp; Value addition; business development plan and Gender. 3 FPO CEOs are trained on Concept, Business management &amp; business planning, accounting and legal compliances.</p> <p>As on date Federations are facilitating services to members. Once whole sale licences comes, both federations can expand their businesses and provide direct services to its members.</p>	
<p><b>Indicator 1.2.3</b> By the end of 2023, four trainings of trainers on good governance, management information system and business planning have been conducted for the boards and officers of supported FPO and SHG federations.</p>	<p>APMAS conducts 3 National level training on Marketing &amp; Value addition, SOC in SHGs &amp; SHG Fed, and FPOs and business accounting. Conducting one study tours on marketing and value in FPOs</p>	<p>APMAS also conducted four National Level on FPOs and SHG Federation. Total 86 participants representing from 30 institutions of 12 states were participated in the training. During the training team also had a chance to do one day field visit to FPOs / SHG Federation.</p> <p>APMAS fir the first time designed and conducted a 10-day National level FPO Study tour. 27 participants from 10 different organizations (across 10 states) working with over 100 FPOs, successfully completed the 10-day program and visited 07 well-performing FPOs across Telangana and Karnataka</p> <p><b>SHG Federation in Bihar</b></p> <p>APMAS conducted following trainings during the reporting period:</p> <p>Bihar team provided support to 20 CLFs in streamline the Board attendance in the meetings, fixation of date and time etc.</p> <p>APMAS directly trained 36 Board members of 17 CLFs, trained 2,185 Bard members of 268 VOs. The focus of the trainings are on good governance and financial management practices like roles and responsibilities of sub-committees, conducting board meetings, implementation of programs &amp; providing services to members and NPA management and legal compliances etc.</p>	<p>Training report Field visit reports Progress reports</p>
<p><b>L 1.3</b> <b>The internal structures of cooperatives are strengthened.</b></p>			
<p><b>Indicator 2.1. (1.3.1)</b> By the end of 2023, 50% of the SHGs and FPOs supported by the</p>	<p>In the process</p>	<p>82 FPOs are supported by APMAS under NABARD-RSA program. Out of 83 FPOs, 29 are registered under companies Act. These FPOs are 3 years old age. The outcomes of RSA work is as follows:</p>	<p>Sanctioning letters &amp; training report</p>

<p>project will have properly implemented a business plan and accounting.</p>		<ul style="list-style-type: none"> <li>• 82 FPOs Get licenses (Seed, Fertilizer, Pesticides, GST)</li> <li>• 55 FPOs got Business development Assistance (BDA) @ 5 Lakh each FPO</li> <li>• 5 FPOs got TRICOR Support @ 60 Lakh each FPO under Infrastructure Development Fund by TRICOR for established CHC (paddy harvesters) cum Godown facilities</li> <li>• 15 FPOs applied for TRICOR Support @ 25 Lakh each FPO under Infrastructure Development Fund by TRICOR (under progress)</li> <li>• 82 FPOs maintained all statutory legal compliances like Audit, AGMs, DIN, DSCs, KYCs, ROC Filling</li> <li>• 82 FPOs maintained proper book keeping and accounting</li> <li>• 6 FPOs got MSP procurement centers from Civil Supply department</li> <li>• Facilitated 30 FPOs got Credit linkages from NABKISAN, Samunnathi, HDFC, Canara bank for working capital and processing units an amount average 150 lakhs .</li> <li>• FPO Resource material adopted, Trained FPO CEOs &amp; Board members and distributed to all FPOs supported by NABARD</li> <li>• 5 FPOs initiated value addition of produced such as Neem cake, cattle feed, Dhal processing unit.</li> <li>• Market linkages by Safe harvest for Organic produce, Maize seed production by Kaveri.</li> </ul> <p>APMAS promoted 14 FPOs under CBBO project in Telangana State. APMAS facilitated business plan for 7 FPOs and 4 FPOs are implemented business plan and initiated input services, procurement activities. FPOs are able to mobilise average Rs.12 lakh (1.2 million) funds from own funds, equity grant and loans from financial institutions</p> <p>APMAS facilitated business plan for 6 FPOs under Ikya Krishi Federations and 5 FPOs in implementation of input and output marketing. Average Rs.10 million funds from own funds and credit.</p> <p>APMAS facilitated business plan for 13 FPOs under RVF and 10 FPOs are operationalized their business plan. FPO have mobilised around Rs. 4-5 million fund share capital, business development assistance, TRICOR, NABKISAN and Bank loans.</p> <p><b>NRLM at national level facilitating visioning and</b></p>	
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		business plan process of CLFs phased manner. Out of 29 Model CLFs, 9 CLFs have reached the 3 <sup>rd</sup> phase of visioning process. In the 4 <sup>th</sup> phase Business Plan preparation will be happen. APMAS team is facilitating the process with CLFs. Overall process is taking 6-8 month time. Meanwhile APMAS has facilitated annual plan of 24 CLFs and providing support in operationalizing the same. APMAS is able to facilitate 15 CLFs for follow minimum accounting systems and focused on streamlining reporting system on loan management. Out of 978 VOs, 783 VOs are following minimum books of records. However, quality of bookkeeping need to improve by providing refresher trainings and regulor reviews.	
<b>Project Objective 2:</b> <b>The sustainable safeguarding of functioning cooperative systems has been improved.</b>	In the process	.	
<b>Outcome Indicator (2.1):</b> By the end of 2023, all supported FPO federation will independently prepare audit plans and audit members according to Indian and international standards.	<b>In the process</b>	<b>Ikya Krushi Federation, Karnool:</b> Supported member FPOs to fulfil legal compliance such as completion audit, preparation of annual reports, conducting Annual General Bodies and returns submission. Ikya Krushi also completed its legal compliances on time.  <b>Rythu Vikasa Federation, Jangaon</b> Rythu Vikasa Federation has received fertiliser, pesticide license and GST license. Supported all member FPOs in conducting statutory audit, planning General Body meetings and preparing annual reports etc. Supported eight member FPOs in conducting Annual General Body meeting.	Audit reports, Annual Reports, Returns filing acknowledgements  FPO Federation AGM reports
<b>Indicator 2.3.1</b> By the end of 2022, relevant stakeholders at the state level are sensitised for the dissemination of the SOC approach including the introduction of a deposit insurance scheme for SHGs and FPOs.	In the process	1 NRLM being one of the forefront leaders in strengthening the SHG ecosystem in the country, invited SRLMs from all states/UTs for a participatory discussion with APMAS and for taking the Vision 2030 forward into action. The meeting had the team of NRLM, officials from MoRD including the Joint Secretary, SMD/CEO from all State and UT SRLM, and representatives from Enable Network. More than 165 members participated in the meeting. During the meeting APMAS shared the outcomes of National Level Workshop on SHG Federation Vision 2030 and also concept of Sector Own Control Approach or application of Self-Regulation in SHG Federations and FPOs. 2 A State level workshop on autonomy and	Meeting minutes

		<p>independence of cooperatives in india &amp; shg federation vision 2030 with collaboration with BRLPS on 28.7.2022 Workshop conducted in Bihar. Total number of 110 participants attended this Workshop. 48 out of 110 were participants from jeevika, 33 out of 110 were our internal staff and Board of directors of our FPOs and Remaining out of 110 were participants from CBBO and other NGOs. CLF leaders and BoD members were the participants from community side. During the discussions Participants felt that good governance practices, systems like standardised bookkeeping, MIS and auditing are very important to achieve the vision of SHGs and FPOs. Participants also felt that each FPO / SHG Federation should develop their plans based on the gaps identified in self-regulation elements.</p> <p>3 Keeping in view of external environment in the country and advocate Autonomy and independence of cooperatives APMAS in collaboration with ICA, India and IRMA conducted Southern Regional Conference in APMAS SHG learning center on 26.8.2022. As a part of deliberations participants expressed strong need for self-regulation in SHG federations and FPOs in addition to policy recommendations for National Cooperative Ministry.</p>	
<p><b>Indicator 2.4.1</b> By the end of 2023, all supported FPOs will have implemented an internal rating system and will be properly audited according to Indian and international standards.</p>	In the process	<ul style="list-style-type: none"> <li>• APMAS is facilitating grading of FPOs under NABARD – RSA program. The Grades of FPOs as per NABARD: A Grade – 12 FPOs*, B Grade – 57 FPOs, C Grade – 10 and D Grade – 3 FPOs. (*Even though majority of FPOs are performing well, this time A grade number is reduced due to non-submission of on time financial reports).</li> <li>• Similarly, at HO level started collecting data of FPOs promoted by APMAS and started creating MIS of FPOs on Business and management aspects of FPOs and trying to assess based on limited indicators.</li> <li>• In the states of AP and Telangana, APMAS plays the role Resource Supporting Agency (RSA). As a part of supporting POPIs in strengthening FPOs, APMAS has oriented POPIs and FPOs on SoC approaches. During the quarter APMAS conducted orientation programs for POPIs on legal compliances of FPOs. Similarly APMAS team also supported SHPI staff to follow the SOC approaches such as audit, annual planning for preparation of legal compliances</li> </ul>	<p>NABARD grading</p> <p>APMAS MIS reports</p> <p>CLF Board meeting minutes</p> <p>CLF profiles</p>

<p><b>Indicator 2.4.2</b> By the end of 2023, all FPO and SHG federations supported under the project will have implemented proper internal control mechanisms.</p>	<p>In the process</p>	<p>In Bihar, 14 CLFs are following regular submission of monthly reports by SHGs at VO level and VOs at CLF level. Sub-committee system for regular monitoring and review, trained facilitators and village accountants are managing bookkeeping at SHG and VO level. Policies related loan fund management and recovery mechanisms etc. APMAS started working with another 15 Cluster Level Federations. In these CLFs APMAS started initiating discussions with the Board on need to review of member SHGs and VOs performance based on the indicators and also for CLF itself. APMAS team started collecting the data of 15 new CLFs on the performance of different indicators.</p> <p>Similarly FPO Federations are regularly monitoring the performance of member FPOs in-terms of regular meetings, business management, fund mobilisation, accounting, auditing etc.</p>	<p>FPO &amp; CLF meeting minutes, MIS, review reports, Demand Collection Balance (DCB) reports etc.</p>
<p><b>Project Objective 3:</b> <b>The local anchoring of cooperative know-how and a corresponding systematic education and training is improved.</b></p>			
<p><b>Outcome Indicator (3.1):</b> By the end of 2023, stakeholders relevant to the development of the cooperative sector in Southeast Asian countries will be working more closely together.</p>	<p>Uganda Policy delegation</p>	<p>Government of Uganda's National Financial Inclusion Strategy (2017-2022) and the Fin scope (2018) Study, Savings Groups are identified as critical to Uganda's financial inclusion and transformation towards Vision 2040. With the support of the Bill and Melinda Gates Foundation, CARE International Uganda engaged the services of Makerere University Business School (MUBS) to assist in the formulation of a policy that will guide Government of Uganda's (GoU's). In this connection, to seek inputs from APMAS based on its experience in the Self-Help Group approach in India to add international perspectives in drafting a policy framework a six member team visited APMAS from Uganda during 1st – 8th May 2021. Based on the visit the team has developed a draft policy framework.</p> <p>CARE International Uganda has shared the draft policy framework on Savings Groups. Based on the recommendations from APMAS they also conducted a national level consultation on key stakeholders</p>	<p>ToR Visit report</p>

		during next quarter. In this connection, two representatives from APMAS has attended the conference and shared Indian SHG movement experiences and learnings.																																																					
<b>Outcome Indicator (3.2):</b> By the end of 2023, the boards and relevant officers of 60% of all FPOs supported have participated in one of the trainings on relevant cooperative topics offered by APMAS.	In the process	The details of trainings undergone by FPOs supported by APMAS in Telangana region:	Training reports  NABARD sanction letter																																																				
	Out of 435 Board members from 87 FPOs should be trained during the year. Where as 380 board members from 76 FPOs were trained (87%). Similarly out of 87 FPOs, 76 CEOs were trained (87%). The 11 FPO are inactive and their promoting agencies are also not active, hence could not conduct the trainings.																																																						
<b>The details of trainings conducted over period of two years is as follows:</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;">S. No</th> <th style="width: 60%;">Name of Training</th> <th style="width: 15%;">No of FPOs / POPIs</th> <th style="width: 20%;">No of BoD / CEO trained</th> </tr> </thead> <tbody> <tr> <td>I</td> <td><b>Training for FPO BoD</b></td> <td></td> <td></td> </tr> <tr> <td></td> <td>FPO concept &amp; Design</td> <td style="text-align: center;">83</td> <td style="text-align: center;">415</td> </tr> <tr> <td></td> <td>FPO Governance</td> <td style="text-align: center;">83</td> <td style="text-align: center;">415</td> </tr> <tr> <td></td> <td>FPO Business &amp; Sustainability</td> <td style="text-align: center;">55</td> <td style="text-align: center;">275</td> </tr> <tr> <td></td> <td>FPO legal compliances</td> <td style="text-align: center;">55</td> <td style="text-align: center;">275</td> </tr> <tr> <td>II</td> <td><b>Training for FPO CEOs</b></td> <td></td> <td></td> </tr> <tr> <td></td> <td>FPO Business Plan</td> <td style="text-align: center;">73</td> <td style="text-align: center;">73</td> </tr> <tr> <td></td> <td>FPO accounting</td> <td style="text-align: center;">73</td> <td style="text-align: center;">73</td> </tr> <tr> <td></td> <td>FPO Marketing &amp; Value addition</td> <td style="text-align: center;">55</td> <td style="text-align: center;">55</td> </tr> <tr> <td></td> <td>FPO Business Accounting &amp; Legal compliances</td> <td style="text-align: center;">55</td> <td style="text-align: center;">55</td> </tr> <tr> <td>III</td> <td><b>POPI Representatives</b></td> <td></td> <td></td> </tr> <tr> <td></td> <td>FPO concept &amp; Sustainability</td> <td style="text-align: center;">29</td> <td style="text-align: center;">54</td> </tr> </tbody> </table>				S. No	Name of Training	No of FPOs / POPIs	No of BoD / CEO trained	I	<b>Training for FPO BoD</b>				FPO concept & Design	83	415		FPO Governance	83	415		FPO Business & Sustainability	55	275		FPO legal compliances	55	275	II	<b>Training for FPO CEOs</b>				FPO Business Plan	73	73		FPO accounting	73	73		FPO Marketing & Value addition	55	55		FPO Business Accounting & Legal compliances	55	55	III	<b>POPI Representatives</b>				FPO concept & Sustainability	29	54
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<p><b>systematic training concept offered within the cooperative network system are available.</b></p>			
<p><b>Indicator 3.4.1</b> By the end of 2022, DGRV and APMAS have designed two modular training formats on cooperative specialist topics for FPOs.</p>	<p>In the process</p>	<p>As a part of MoU with MANAGE, APMAS and MANAGE jointly conducting three programs for FPOs. The details virtual trainings conducted are as follows:</p> <ul style="list-style-type: none"> <li>• 5-day online training program on Governance &amp; Management of FPOs during 22<sup>nd</sup> to 26<sup>th</sup> August 2022.</li> <li>• Training on Value addition and Post-Harvest Management practices in May 2022</li> <li>• Training on Women Entrepreneurship development in October 2022.</li> </ul> <p>The participants were from different backgrounds comprising agri-scientists, academicians, technical officers, FPO CEOs, and FPO promoting professionals. Total of 160 participants trained on the given themes which have a total outreach of over 500 FPOs across India. To summarize- the participants feedback have given very strong positive feedback on the content, methods, resource persons and sharing of information etc. MANAGE is planning to conduct few more trainings under MoU.</p> <p><b>Material development</b> Translation, Designing &amp; Printing of 9a, 9b, 10a, and 10b modules in Hindi- 1000 sets Translation, designing ad Printing FPO Book of Records- 14 registers in Hindi Printing of FPO business accounting in Telugu</p>	<p>Letter of reference from MANAGE Training report</p>