

## Quarterly Report India

<b>Project:</b>	<b>WINGS</b>
<b>Sub Project:</b>	<b>India</b>
<b>Project-Nr.:</b>	2020 2601 1/DGR0017
<b>Quarter:</b>	3/2022

### Change in the project-relevant framework conditions

APMAS submitted a proposal to NABARD for conducting the study on the Status of Self-Reliant Cooperatives (SRCs) in 3 states out of 9 states. APMAS also submitted a proposal for conducting study on women FPOs. NABARD proposal review committee had a discussions with APMAS team on SRCA study proposal and provided feedback on the same. However, this time NABARD has suggested APMAS to change complete proposal suggesting to study on Primary Agriculture Cooperative Societies in addition to SRCs. As APMAS is keen to have an exclusive study on SRCs keeping in view of current changes in the policy environment. Hence, APMAS has submitted revised proposal on SRCs to NABARD in July. The other proposal is in the process of review by NABARDs review committee.

### Change in cooperation with other actors

APMAS in partnership with MARI (an NGO working in Jangaon district) with support of DGRV has promoted Rythu Vikasa Federations (FPO federation). MARI is supported by NABARD for promotion of FPOs under FPO promotion program. As Central Sector Scheme for promotion of 10,000 FPOs. NABARD as one of the implementing agency, it is discontinue existing support to promoters regarding FPO promotion. In addition to working capital investment related issue, now facilitation support by MARI to FPOs are becoming more problem. MARI has reduced its staff and managing the operations. Which is delaying the implementation of activities, as well as growth of business activities at FPO level and Federation level.

As per initial plan Rythu Vikasa Federation thought of buying a transport vehicle for goods. Though Board of Rythu Vikasa Federation appreciated an idea, they felt vehicle can be purchased once scale of the business grow. Board felt that Jangaon being a business center and huge completion, managing vehicle would be more difficult. Hence, they felt that the funds can be utilised for purchase of agriculture implements or small processing units. In this connection, they requested APMAS to consult with DGRV.

### Changes at APMAS

APMAS has been working as Resource Supporting Agency (RSA) by NABARD, TS. APMAS is providing Capacity Building and Nurturing support to FPOs supported by NABARD in Warangal cluster of Telangna state. The current agreement will be successfully completed by June 2022. As Central Sector Scheme for promotion of 10,000 FPOs. NABARD as one of the implementing agency for CSS, it is discontinue existing support to FPO promoters and they were asked complete the phase till March 2023. In this connection, NABARD extended APMAS –RSA agreement till March 2022.

### Changes in Project Structure

No

### Activities carried out/ Talks held

*Activities lasting longer than 6 months are listed separately here so that they can be reported on.*

1. Conducting National & State Level trainings / cum exposure visits
2. Strengthening of FPO Federations
  - a. Telangana Rythu Producer Company (TRPC) – Visioning, stakeholders consultation & developing business plan
  - b. FPO federation in TS & AP

- c. Strengthening of FPOs promoted by APMAS FPOs under CBBO project & POPIs
- 3. Strengthening Cluster Level Federation (CLF - Federation of VOs)
- 4. Facilitating ENABLE network for advocacy and material development

### Planned focal points of work in the following quarter

- Conducting National & State level trainings
  - National level training on FPO accounting– 2
  - Developing resource pool – 1
- FPO federations
  - Stakeholders consultations & business plan
  - Support in Dharani FPO General body
  - Jangaon Federation – Board meeting, audit of accounts and planning for General Body meetings of member institutions
  - Karnool federation – initiate business, facilitation of GBs of member FOs
- Initiate work CLFs in Bihar
- ENABLE network
  - Conducting review meeting
  - Finalisation of studies
  - Resource material development
  - Initiate work on SHG federation Awards & National workshop

### Planned business trips - ongoing

- A three member team from APMAS Head Office will conduct trainings in Hyderabad.
- A three member team visit FPO federation and CBBO operational area at least two visits per month for conducting trainings, field visits and for review meetings etc.
- One staff from HO will travel to SHG Federation support in other states

The business trip list is always sent to the responsible officers. Appendix Template (xls)

### Status on the way to achieving the goal

Here, the performance indicators are reported on a quarterly basis. These must be taken from the impact matrices from the respective application for the respective sub-project and are thus structured differently from project to project. The quarterly reports per sub-project are prepared by the responsible officers according to the application (impact matrix).

India			
	<b>Indicator fulfilment</b>  achieved  on track  on track to a limited extent  not achievable	<b>Status: What has been done so far, what activities have been carried out in this regard during the reporting period, are there risks or constraints to meeting the indicator and related performance (at the time of reporting and in the future?)</b>  <b>Should the indicator be changed?</b>	<b>Source of verifiability</b>

	<b>e</b>		
<b>Project Objective 1 (1.1):</b> <b>Cooperatives in selected Asian countries are strengthened as actors of economic development.</b>			
<b>Outcome Indicator:</b> By the end of 2023, 50% of the members will rate the services offered by the FPO model federation as useful.	FPO Federations are in the process of applying licences required for potential business services those can be offered to its members.	<b>TRPC</b> To marketing the activities of TRPC and also assess the potential support required by FPOs, TRCP conducted a workshop on 4 <sup>th</sup> & 5 <sup>th</sup> July with NABARD RSAs, POPIs, FPO BoD members and CEOs. Total 44 (39 participants + 05 facilitators) participated in the workshop. Similar workshop also conducted on 20 <sup>th</sup> Aug'22 with 61 participants. TRPC also conducted a review meeting on 27 <sup>th</sup> Sept'22.  Completed legal compliances.  Planning for Appling GST & input licences  <b>Rythu Vikasa Federation, Jangaon</b>  Board conducted series of meeting with APMAS and MARI on managemnet and business of Raiffeisen market. APMAS team also conducted internal assessment of existing products and services offered by Raiffeisen market & suggested changes.  <b>Ikya Krushi Federation, Karnool:</b>  Ikya Krushi also in the process of applying for licences for whole deleaship of fertiliser, pesticides and seed for providing comprehensive services to its memebers.	<b>Workshop reports</b> <b>Review meeting reports</b>
<b>L1. Federations and central cooperatives are strengthened.</b>			
<b>Indicator 1.1 (1.2.1)</b> Two FPO model associations are registered in Telangana and Andhra Pradesh by the end of 2023.	Done	Kurnool FPO Federation registered Jangaon FPO Federation registered	Registration certificate, Articles of Association & Memorandum of Association
<b>Indicator 2.2 (1.2.2)</b> By the end of 2023,	In the process	<b>Ikya Krushi Federation, Karnool:</b> Facilitated credit linkage to member FPOs though	Federation board meeting minutes and Federation

<p>50% of the members will use the services offered by the two FPO model federations.</p>		<p>Andhra Pragati Grameen Bank &amp; NABKISAN.</p> <p><b>Rythu Vikasa Federation, Jangaon</b></p> <p>Rythu Vikasa Federation has received fertiliser, pesticide license and GST license. Out of 13 member FPOs, 12 FPO members were started using services of the federation.</p>	<p>reports</p>
<p><b>Indicator 1.2.3</b> By the end of 2023, four trainings of trainers on good governance, management information system and business planning have been conducted for the boards and officers of supported FPO and SHG federations.</p>	<p>National Level Training on Model SHG Federation</p>	<p>APMAS conducted 5 day national level training on FPO accounting for Cluster Based Business Organisations (CBBOs – promoters of FPOS). Total 20 members were participated in the training. Similarly APMAS team conducted training to 18 FPO-CEOs, Accountants of AP and Telangana states.</p> <p>APMAS also conducted five National Level ToT on SHG Federation Vision 2030. Total 31 participants from eight states participated in the training. During the training team also had a chance to visit one SHG Federation nearby Hyderabad.</p> <p>APMAS - Bihar team provided support to 20 CLFs in streamline the Board attendance in the meetings, fixation of date and time etc. APMAS team also started orienting Board members of new CLFs. 4 new CLFs APMAS oriented 82 Board members on good governance practices in CLFs. The team also focussed on annual plans preparation, grading of CLFs etc. Around 50 ToTs developed by APMAS also conducted 52 field level trainings to 591 Board members, cluster facilitators and also project staff on Board meetings and role of CLF, legal compliances and process of conducting AGMs.</p>	<p>Training report Field visit reports Progress reports</p>
<p><b>L 1.3</b> <b>The internal structures of cooperatives are strengthened.</b></p>			
<p><b>Indicator 2.1. (1.3.1)</b> By the end of 2023, 50% of the SHGs and FPOs supported by the project will have properly implemented a business plan and accounting.</p>	<p>In the process</p>	<p>83 FPOs are supported by APMAS under NABARD-RSA program. Out of 83 FPOs, 29 are registered under companies Act. These FPOs are 3 years old age. The outcomes of RSA work is as follows:</p> <ul style="list-style-type: none"> <li>• 83 FPOs Get licenses (Seed, Fertilizer, Pesticides, GST)</li> <li>• 55 FPOs got Business development Assistance (BDA) @ 5 Lakh each FPO</li> <li>• 5 FPOs got TRICOR Support @ 60 Lakh each FPO under Infrastructure Development Fund by TRICOR for established CHC (paddy harvesters) cum Godown facilities</li> <li>• 15 FPOs applied for TRICOR Support @ 25</li> </ul>	<p>Sanctioning letters &amp; training report</p>

		<p>Lakh each FPO under Infrastructure Development Fund by TRICOR (under progress)</p> <ul style="list-style-type: none"> <li>• 83 FPOs maintained all statutory legal compliances like Audit, AGMs, DIN, DSCs, KYCs, ROC Filling</li> <li>• 83 FPOs maintained proper book keeping and accounting</li> <li>• 6 FPOs got MSP procurement centers from Civil Supply department</li> <li>• Facilitated 30 FPOs got Credit linkages from NABKISAN, Samunnathi, HDFC, Canara bank for working capital and processing units an amount average 150 lakhs .</li> <li>• FPO Resource material adopted, Trained FPO CEOs &amp; Board members and distributed to all FPOs supported by NABARD</li> <li>• 5 FPOs initiated value addition of produced such as Neem cake, cattle feed, Dhal processing unit.</li> <li>• Market linkages by Safe harvest for Organic produce, Maize seed production by Kaveri.</li> </ul>	
<p><b>Project Objective 2:</b> <b>The sustainable safeguarding of functioning cooperative systems has been improved.</b></p>	In the process		
<p><b>Outcome Indicator (2.1):</b> By the end of 2023, all supported FPO federation will independently prepare audit plans and audit members according to Indian and international standards.</p>	<b>In the process</b>	<p><b>Ikya Krushi Federation, Karnool:</b> Supported member FPOs to fulfil legal compliance such as completion audit, preparation of annual reports, conducting Annual General Bodies and returns submission. Ikya Krushi also completed its legal compliances on time.</p> <p><b>Rythu Vikasa Federation, Jangaon</b> Rythu Vikasa Federation has received fertiliser, pesticide license and GST license. Supported all member FPOs in conducting statutory audit, planning General Body meetings and preparing annual reports etc. Supported eight member FPOs in conducting Annual General Body meeting.</p>	<p>Audit reports, Annual Reports, Returns filing acknowledgements</p> <p>FPO Federation AGM reports</p>
<p><b>Indicator 2.3.1</b> By the end of 2022, relevant stakeholders at the state level are sensitised for the dissemination of the SOC approach</p>	In the process	<p>State level workshop on autonomy and independence of cooperatives in india &amp; shg federation vision 2030 with collaboration with BRLPS on 28.7.2022 Workshop conducted in Bihar. Total number of 110 participants attended this Workshop. 48 out of 110 were participants from jeevika, 33 out of 110 were our internal staff and Board of directors of our FPOs</p>	Meeting minutes

<p>including the introduction of a deposit insurance scheme for SHGs and FPOs.</p>		<p>and Remaining out of 110 were participants from CBBO and other NGOs. CLF leaders and BoD members were the participants from community side. During the discussions Participants felt that good governane practices, systems like standardised bookkeeping, MIS and auditing are very importance to acheive the vision of SHGs and FPOs. Participants also felt that each FPO / SHG Federaiton should develop their plans based on the gaps identified in self-regulaiton elements.</p> <p>Keeping inview of external enviornment in the country and advocate Autonomy and independence of cooperatives APMAS in collaboration with ICA, India and IRMA conducted Southern Regioan Conference in apmas SHG learning center on 26.8.2022. As a part of deliberations participants experssed strond need for self-regulation in SHG federations and FPOs in addition to policy recommedations for National Cooperaative Ministry.</p>	
<p><b>Indicator 2.4.1</b> By the end of 2023, all supported FPOs will have implemented an internal rating system and will be properly audited according to Indian and international standards.</p>	<p>In the process</p>	<p>APMAS is facilitating grading of FPOs under NABARD – RSA program. The Grades of FPOs as per NABARD: A Grade – 12 FPOs*, B Grade – 57 FPOs, C Grade – 10 and D Grade – 3 FPOs. (*Even through majority of FPOs are performing well, this time A grad number is reduced due to non-submission of on time financial reports).</p> <p>Similarly, at HO level started collecting data of FPOs promoted by APMAS and started creating MIS of FPOs on Business and management aspects of FPOs and trying to assess based on limited indicators.</p>	<p>NABARD grading</p> <p>APMAS MIS reports</p> <p>CLF Board meeting minutes</p> <p>CLF profiles</p>
<p><b>Indicator 2.4.2</b> By the end of 2023, all FPO and SHG federations supported under the project will have implemented proper internal control mechanisms.</p>	<p>In the process</p>	<p>In Bihar, 14 CLFs are following regular submission of monthly reports by SHGs at VO level and VOs at CLF level. Sub-committee system for regular monitoring and review, trained facilitators and village accountants are managing bookkeeping at SHG and VO level. Policies related loan fund management and recovery mechanisms etc.</p> <p>APMAS started working with another 15 Cluster Level Federations. In these CLFs APMAS started initiating discussions with the Board on need to review of member SHGs and VOs performance based on the indicators and also for CLF itself. APMAS team started collecting the data of 15 new CLFs on the performance of different indicators.</p> <p>Similarly FPO Federations are regularly monitoring the performance of member FPOs in-terms of regular meetings, business management, fund mobilisation,</p>	<p>FPO &amp; CLF meeting minutes, MIS, review reports, Demand Collection Balance (DCB) reports etc.</p>

		accounting, auditing etc.	
<p><b>Project Objective 3:</b>  <b>The local anchoring of cooperative know-how and a corresponding systematic education and training is improved.</b></p>			
<p><b>Outcome Indicator (3.1):</b>  By the end of 2023, stakeholders relevant to the development of the cooperative sector in Southeast Asian countries will be working more closely together.</p>	Uganda Policy delegation	<p>Government of Uganda’s National Financial Inclusion Strategy (2017-2022) and the Fin scope (2018) Study, Savings Groups are identified as critical to Uganda's financial inclusion and transformation towards Vision 2040. With the support of the Bill and Melinda Gates Foundation, CARE International Uganda engaged the services of Makerere University Business School (MUBS) to assist in the formulation of a policy that will guide Government of Uganda's (GoU's). In this connection, to seek inputs from APMAS based on its experience in the Self-Help Group approach in India to add international perspectives in drafting a policy framework a six member team visited APMAS from Uganda during 1st – 8th May 2021. Based on the visit the team has developed a draft policy framework.</p> <p>CARE International Uganda has shared the draft policy framework on Savings Groups. Based on the recommendations from APMAS they also planning for national level consultation on key stakeholders during next quarter. In this connection, they requested APMAS to support them in sharing Indian SHG movement experiences and learnings.</p>	ToR Visit report
<p><b>Outcome Indicator (3.2):</b>  By the end of 2023, the boards and relevant officers of 60% of all FPOs supported have participated in one of the trainings on relevant cooperative topics offered by APMAS.</p>	In the process	The details of trainings undergone by FPOs supported by APMAS in Telangana region:	<p>Training reports</p> <p>NABARD sanction letter</p>

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Sustainability	29	54				
<p><b>L 3.3</b>  <b>Formats for a national and/or regional exchange of expertise are in place.</b></p>						
<p><b>Indicator 3.3.1</b>  An annual South-South exchange takes place in the form of either an expert forum, a regional conference and/or a study trip or workshop in the project countries.</p>	<p><b>Not yet initiated due to decision from respective projects are delayed</b></p>					
<p><b>L 3.4</b>  <b>Components of a systematic training concept offered within the cooperative network system are available.</b></p>						
<p><b>Indicator 3.4.1</b>  By the end of 2022, DGRV and APMAS have designed two modular training formats on cooperative specialist topics for FPOs.</p>	<p>In the process</p>	<p>As a part of MoU with MANAGE, APMAS and MANAGE jointly conducting capacity building programs for FPOs. APMAS conducted a 05-day online training program on Governance &amp; Management of FPOs during 22<sup>nd</sup> to 26<sup>th</sup> August 2022. The participants were from different backgrounds comprising agri-scientists, academicians, technical officers, FPO CEOs, and FPO promoting professionals. Total 80 participants actively participated in the entire program To summarize- the participants have given very strong positive feedback on the content, methods, resource persons and sharing of information etc. MANAGE is planning to conduct few more trainings under MoU.</p>	<p>Letter of reference from MANAGE  Training report</p>			